

Dispute Resolution & Claims

AVOIDING AND RESOLVING DISPUTES

Pinnell/Busch is nationally recognized for our dispute resolution and claims expertise. We work either as a neutral expert for all parties, or as a claims consultant for one side. We have a reputation for unbiased analysis, clear and convincing presentation of the facts and findings, and strong support of legal counsel.

OUR TEAM OF EXPERTS

Steve Pinnell, President, P.E.

Steve is a nationally recognized expert in construction disputes and claims. He has 30+ years experience as a contractor's engineer and superintendent, designer's engineer and project manager, and a highly respected consultant to all parties. He is the author of the premier industry reference book, "HOW TO GET PAID for Construction Changes", McGraw-Hill, 1998, and an expert in mediation, arbitration and litigation.

Blake Marchand, Scheduler and Senior Project Manager

Blake has 15 years experience in scheduling and managing major construction projects, including eight years resolving complex disputes; from wastewater treatment plants to commercial buildings.

Senior Staff and Subconsultants

In addition to our in-house staff, we also have access to some of the most respected construction professionals in the industry.

Avoiding, Resolving and Winning Disputes

Our most important asset is our focus on first avoiding disputes, second resolving those that do occur, and third winning in mediation, arbitration or litigation.

Better Project Management, Recordkeeping and Teambuilding

In addition to teaching project management skills and establishing improved procedures, we help our clients set up recordkeeping and control systems. This will ensure timely notice of change and adequate records to substantiate a request for more time or money. We use teambuilding and partnering techniques to ensure a focus on results and help resolve disputes before they lead to animosity and claims.

Independent Evaluation of Claims

Our independent evaluation of contractor change orders and claims will determine whether they are valid, and if they can be substantiated or refuted. Contractors will avoid wasting time and money on a weak claim. Project owners can reject unwarranted claims with less risk of losing in arbitration or litigation.

Assistance with Change Order Negotiation

We are skilled estimators and schedulers who can determine the facts and present our findings in a convincing manner. We understand construction contracts and practices and have the written, graphical, and verbal skills to communicate the facts and our findings.

Mediation, Neutral Expert and Arbitration Panel Service

Steve Pinnell is an American Arbitration Association panel member, has taught arbitration procedures, and frequently serves as an arbitrator. He is experienced in a wide range of disputes, ranging from \$40,000 residential remodels to \$100+ million industrial, civil works, and building construction projects. He and Greg Mockford, a licensed architect and ex-contractor, are also experienced mediators and neutral experts.

Expert Witness In Mediation, Arbitration or Litigation

Much of our dispute resolution work is as analysts and expert witnesses working for attorneys. This includes drafting deposition questions and discovery requests, reviewing discovery documents, analysis, preparing exhibits, assisting in negotiation or mediation, and testifying in arbitration or litigation.

PINNELL ♦ BUSCH

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