

Dispute Resolution & Claims

AVOIDING AND RESOLVING DISPUTES

Pinnell/Busch is nationally recognized for our dispute resolution and claims expertise. We work either as a neutral expert for all parties, or as a claims consultant for one side. We have a reputation for unbiased analysis, clear and convincing presentation of the facts and findings, and strong support of legal counsel.

OUR TEAM OF EXPERTS

Steve Pinnell, President, P.E.

Steve is a nationally recognized expert in construction disputes and claims. He has 30+ years experience as a contractor's engineer and superintendent, designer's engineer and project manager, and a highly respected consultant to all parties. He is the author of the premier industry reference book, "HOW TO GET PAID for Construction Changes", McGraw-Hill, 1998, and an expert in mediation, arbitration and litigation.

Blake Marchand, Scheduler and Senior Project Manager

Blake has 15 years experience in scheduling and managing major construction projects, including eight years resolving complex disputes; from wastewater treatment plants to commercial buildings.

Senior Staff and Subconsultants

In addition to our in-house staff, we also have access to some of the most respected construction professionals in the industry.

Avoiding, Resolving and Winning Disputes

Our most important asset is our focus on first avoiding disputes, second resolving those that do occur, and third winning in mediation, arbitration or litigation.

Better Project Management, Recordkeeping and Teambuilding

In addition to teaching project management skills and establishing improved procedures, we help our clients set up recordkeeping and control systems. This will ensure timely notice of change and adequate records to substantiate a request for more time or money. We use teambuilding and partnering techniques to ensure a focus on results and help resolve disputes before they lead to animosity and claims.

Independent Evaluation of Claims

Our independent evaluation of contractor change orders and claims will determine whether they are valid, and if they can be substantiated or refuted. Contractors will avoid wasting time and money on a weak claim. Project owners can reject unwarranted claims with less risk of losing in arbitration or litigation.

Assistance with Change Order Negotiation

We are skilled estimators and schedulers who can determine the facts and present our findings in a convincing manner. We understand construction contracts and practices and have the written, graphical, and verbal skills to communicate the facts and our findings.

Mediation, Neutral Expert and Arbitration Panel Service

Steve Pinnell is an American Arbitration Association panel member, has taught arbitration procedures, and frequently serves as an arbitrator. He is experienced in a wide range of disputes, ranging from \$40,000 residential remodels to \$100+ million industrial, civil works, and building construction projects. He and Greg Mockford, a licensed architect and ex-contractor, are also experienced mediators, partnering facilitators and neutral experts.

Expert Witness In Mediation, Arbitration or Litigation

Much of our dispute resolution work is as analysts and expert witnesses working for attorneys. This includes drafting deposition questions and discovery requests, reviewing discovery documents, analysis, preparing exhibits, assisting in negotiation or mediation, and testifying in arbitration or litigation.

PINNELL ♦ BUSCH

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& Construction Industry

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Dispute Resolution & Claims

Representative Clients

3A Industries	Continental Western Insurance Co.	Havlik Construction	MCA of Western Washington	R & H Construction
Abbott & Paris	Cooney & Crew LLP	Hawley Troxell Ennis & Hawley	McBride Blasting	R A Gray & Company
Acker Underwood & Smith	Copenhagen Utilities & Construction	HDR, Inc.	Mccarthy Construction	RA Hatch
Action Excavating & Paving	Cosgrave Vergeer Kester LLP	Hermanson Co. LLP	Mccarthy Law Firm	Ramis Crew Corrigan LLP
Action Steel	Craig Brand Lake & Hart	Hessel Tractor & Equipment Co.	McGraw Custom Construction	Ramsey-Gerding Construction
Ada County, Idaho	CSI Interior Contractors	Hi Tech Piping	Mercro Construction	Reeves Kahn & Hennessy
Advanced American Diving	Custom Craft Remodeling	Hibbard Caldwell & Schultz	Merrill Contractors, Inc.	Riedel International/Roadway
Advanced Technology Group	D.E. Bianchini, Inc.	Hi-Desert Electric	Mersereau & Shannon LLP	Robert Graham, Attorney at Law
AGC - Oregon	D.R. Horton - Portland	Hoffman Hart & Wagner	Metro Homes	Robinson Construction Co.
Alaska Air National Guard	Danielson Harrigan Smith Tolle	Holladay Parks, Inc.	Metro Zoo	Rockford Corporation
Aleutian Constructors	Dann & Meacham	Holland & Knight	Mike Hughes Construction Co.	Rose Law Firm
Allied Mechanical Contractors	Davis Rothwell PC	Hollinger Construction, Inc.	Miller Nash LLP	Ross Brothers
Allstate Insurance	Davis Wright Tremaine LLP	Oregon Home Builders Association	Mills & Associates	Rossiter Glen, Inc.
American Arbitration Association	Dawson Construction	Homeland Security LLC	Milne Construction	S J Groves & Sons
Andersen Construction Company	Diversified Collection Services	Hood River Sand & Gravel	Mitchell, Lang & Smith	S R Turner Construction
Armstrong Teasdale LLP	Donald M Drake Company	Hooker Creek	Mocon Construction	S S Mullen Construction Co.
Artek, Inc.	Donald Thompson Construction	Horenstein & Duggan PS	Mooney & Pugh Contractors, Inc.	Safeo
Associated Builders & Contractors	Drakvlch & Carlson PC	Hoyt Street Properties	Moore Excavating	Scholefield & Associates
Associated Subcontractors of WA	Duncan & Associates LLP	Huffman-Wright Construction	Moore Law Group, PC	Schoolhouse Electric Construction
Ball Janik LLP	Duncan Honn PC	Hughes Thorsness Ganz & Powell	Moreda & Moreda	Schwabe Williamson & Wyatt PC
Bank of Southern Oregon	Dunn & Black Law Offices	Hurley Lynch & Re	Morse Brothers, Inc.	Scott Hookland LLP
Barnham Construction	Dunn Carney LLP	Hutchinson Cox Coons PC	Motschenbacher & Blattner LLP	Shaw West Company
Barokas Martin Ahlers & Tomlinson	E & E Construction	Hyundai Semiconductor America	Mountain States Construction	Sheldon Development, Inc.
Bart Associates	E C Construction Inc.	Impulse	Mowat Construction	Shiels & Obletz
Baugh Construction of Oregon	E W Eldridge	Intertec Construction	MRC Company	Silver Eagle Manufacturing
Becker General Contractor	Eagle Elsner, Inc.	J H Kelly, Inc.	Murray Smith & Associates	Sirianni Electric
Bergerson Builders	EC Electrical Construction Co.	J.E. McAmis Construction	Native American Technology	Skanska USA
Berschauer Phillips Construction	Electrical Construction Company	J.L. Brandt Electric Inc.	NBI - National Business Institute	Slayden Construction
Bilenco, Inc.	Elliot/Sheets Construction, Inc.	James W. Fowler Co.	NECA - SW Washington Chapter	Smith Freed & Eberhard PC
Bittner & Hahs PC	Ellis Don Construction	Jelco Construction	Nelson International	Sound Heating
Black Eagle Construction	Elting Northwest, Inc.	Jerry Brundige Construction	NW Construction Consumer Council	South Corridor Constructors
Blount Brothers Corp.	Emerald Aire	Jerry Griese General Contracting	Nutter Company	Southeast Road Builders
Blunck & Walhood LLC	Energoprojekt, Serbia	JKS Architects	NW Aluminum & Glass	St. Paul Travelers Insurance
Bodyfelt Mount LLP	Excan Subconsultant	JMC Construction Inc.	NW Permastore Systems, Inc.	Stanislaw Ashbaugh
Bonneville Power Administration	Excel Excavation, Inc.	Jordan Schrader	O'Brien Hutson Boe & Talbot	State of Alaska
Bowerman & Boutin LLP	F.E. Ward	Juneau Electric Co.	Ogden Murphy Wallace	State of Oregon DEQ
Boyington Construction Company	Farmers Insurance	Kajima Engineers & Construction	Oles Morrison Rinker	Stewart Sokol & Gray
Bradach Law Offices	Federal Highway Administration	Ken W. Peterson Company, Inc.	Olson Electric	Stoel Rives LLP
Brandt Development	Ferguson Commercial Coatings	Kilmer Voorhees & Laurick PC	Olympia & York	Suislaw Construction
Brown & Caldwell	Fettig Construction Co.	Kingston Constructors, Inc.	Omni Electric	Sundown Electrical Company
Bullivant Houser Bailey PC	Fiber Optic Technologies of the NW	KLB Construction	One Beacon Insurance	Superior Electric Construction Co.
Buono Block PC	Fisher Fabrication, Inc.	Konnel Construction	Oregon Asphalt Paving Company	Talbot Korvola & Warwick
Capitol Concrete Construction	Fletcher Wright Construction	L H Morris Electric, Inc.	Oregon Dept. of Admin Services	Tapani Underground
Carollo Engineers	Foster Pepper & Shefelman	Laduke Construction	Oregon Department of Justice	Tarlow Naito Summers
Case Knowlson & Jordan LLP	Frank Collucio Construction Co.	Lane County Dept. of Public Works	Oregon Dept of Transportation	TASA Group
Cates Construction	Fuller Electric	Lane Transit District	Oregon Electrical Construction	Taywood Berg Riedel JV
CBIC	Fullman Company	Lango Hansen Landscape Architects	Oregon Iron Works	Tonkin Thorpe
Certified Coatings	Gaston & Associates	Laskey-Clifton Corporation	Oregon Mainline Paving	Toyota Motor Systems
Chambers Construction	Gelco Construction	Law Offices of Robert Dorband	Oregon Welding	Triad Mechanical, Inc.
Chenoweth Law Group	General Construction Company	Law Seminars International	Pace Contracting, Inc.	Tri-State Construction
Cherry City Electric	General Services Administration	Lease Crutcher Lewis	Pacific Coast Construction	Tualatin Valley Water District
Christenson Electric, Inc.	Gibson Door and Millwork	Leed Electric	Parks Allen Livingston Greif	Unified Sewerage Agency-WA County
Christianson Corporation	Gilnett Construction	Liberty Steel	Paul Brothers	University of Washington
City of Beaverton	Gleaves Swearington	Linstedt & Buono	Pence Kelly Construction	US Army Corps of Engineers
City of Gresham	Glen/Mar Construction	Llop Consulting Corporation	PHCC of Oregon	USI Fabrication
City of Lafayette	Godin & Baity LLC	Lonigan Construction Co.	Phoenix Fire Systems	Usiminas Mecanica
City of North Bonneville	Goodfellows Brothers	Lorentz Bruun Company, Inc.	Port of Camas	Walsky Construction
City of Portland	Grasle Electric	Lorin A. Meyer Construction, Inc.	Port of Portland	Washington County - Oregon
Claiborne Construction	Green Art Landscaping	LOTT Alliance	Port of Tacoma	Washington Dept. of Corrections
Cleanpak Systems Co.	Greene & Markley PC	Lugo Construction	Port of Tillamook	Washington Dept. of Transportation
Clearwater Construction	Ground Improvement Techniques	Lynn's Landscaping	Port of Walla Walla	Washington Oregon Claim Services
Cleveco Construction	H.A. Andersen Construction Co.	Magno Pacific	Portland City Attorney's Office	Washington State Attorney General
Coffman Excavation	Hamilton Construction	Marvin L. Cole Construction	Portland State University	Western Partitions Inc.
Columbia Excavating	Harris Wyatt & Amala LLC	Marvin Chorzempa & Larson PC	Progress Electronics	Yazbeck Cloran & Hanson LLC
Columbia Wire & Iron Works	Harry Claterbos Construction	Matrix Services, Inc.	Pynch Turner, Inc.	Zimmer Gunsul Frasca Partnership
Columbia-Cascade Construction, Inc.	Harry Thompson Construction	Mautz Baum & O'Hanlon LLP	Quigg Brothers/Mcdonald, Inc.	Zurich North America Insurance